

East Bluff Homeowners' Association, Inc.
Profit & Loss Prev Year Comparison
April through June 2020

	Apr - Jun 20	Apr - Jun 19
Ordinary Income/Expense		
Income		
Homeowners' Fees		
Parking Stall Rental	225.00	75.00
Waived Fees	-2,574.00	-2,517.00
Homeowners' Fees - Other	87,393.38	86,495.67
Total Homeowners' Fees	85,044.38	84,053.67
Insurance Premiums	33,594.50	32,673.73
Interest Earned	19.37	65.46
Miscellaneous Income (Miscellaneous Income)	137.71	463.00
xx	0.00	0.00
Total Income	118,795.96	117,255.86
Gross Profit	118,795.96	117,255.86
Expense		
1000 Administrative		
1010 Telephone	315.94	400.30
1020 Internet Access	392.72	312.32
1030 Postage	55.00	0.00
1040 Office Equip. & Supplies		
1060 Printer Supplies (Printer Supplies)	314.79	0.00
1070 Homeowners Supplies (Homeowners Supplies)	70.06	0.00
1040 Office Equip. & Supplies - Other	961.92	1,156.47
Total 1040 Office Equip. & Supplies	1,346.77	1,156.47
1080 Printing Costs	288.83	139.26
1090 Community Development	0.00	207.84
1100 Bank Service Fees (Bank Service Fees)	166.40	121.90
1110 Accounting & Audits (Accounting & Audits)	1,150.00	820.00
1130 Legal & Professional (Legal & Professional)		
1140 Court Fees (Court Fees)	0.00	0.00
Total 1130 Legal & Professional (Legal & Professional)	0.00	0.00
1160 Miscellaneous/Other	237.38	0.00
1170 Employee Job Related	517.11	596.30
1191 Homeowner Reimbursment	56.89	0.00
1000 Administrative - Other	0.00	0.00
Total 1000 Administrative	4,527.04	3,754.39
2000 Utilities (Utilities)		
2010 Natural Gas	121.92	93.05
2020 Electricity	1,247.66	1,460.74
2030 Water & Sewer (Water & Sewer)	22,178.25	18,520.50
2040 Refuse and Stickers (Refuse Collection & Stickers)	618.50	403.50
Total 2000 Utilities (Utilities)	24,166.33	20,477.79
4000 Maintenance & Repairs		
4010 Hardware Supplies (Hardware Supplies)	551.00	1,342.41
4020 Gas & Oil	632.74	968.09

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4190 Pest Control	227.98	580.00
4330 Snow Plowing	0.00	984.00
Contracted Labor Misc	0.00	4,050.00
General Building Repair (General Building Repair)		
4030 Siding (Siding)		
4031 Siding Contracted (Siding labor contracted)	8,575.00	1,025.00
4030 Siding (Siding) - Other	1,158.32	3,077.46
Total 4030 Siding (Siding)	9,733.32	4,102.46
4040 Fencing (Fencing)		
4041 Fencing Contracted (All fencing contracted out)	0.00	300.00
4040 Fencing (Fencing) - Other	735.29	957.46
Total 4040 Fencing (Fencing)	735.29	1,257.46
4050 Painting Supplies (Painting)		
Do not use - see 4050 under General Building Improvements Painting)	89.01	1,695.95
4070 Plumbing (Plumbing)	1,140.50	530.00
Total General Building Repair (General Building Repair)	11,698.12	7,585.87
Grounds Repair (Grounds Repair)		
4200 Lights (Lights)	0.00	339.01
4210 Concrete (Concrete)	2,826.07	0.00

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4260 Security Cameras	1,223.66	0.00
Grounds Repair (Grounds Repair) - Other	60.78	0.00
Total Grounds Repair (Grounds Repair)	4,110.51	339.01
Grounds Supplies (Grounds Supplies)		
4250 Salt (Salt)	-474.75	0.00
Total Grounds Supplies (Grounds Supplies)	-474.75	0.00
Landscaping (Landscaping)		
4130 Dirt, Grass Seed, Straw (Dirt)	738.62	0.00
4140 Mulch (Mulch)	474.75	321.78
4150 Landscaping Stones (Retaining wall product)	1,627.21	911.53
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	681.90	0.00
4170 Tree Trimming (Tree Trimming)	9,862.14	527.50
4180 Tru Green (Yard, Lawn, Tree, etc. Mainte)	991.44	1,888.46
Total Landscaping (Landscaping)	14,376.06	3,649.27
Total 4000 Maintenance & Repairs	31,121.66	19,498.65
4055 Contracted Labor	1,268.75	0.00
5000 Equipment		
5000 Equipment Purchases		
5010 Small Power Equipment (Small Power Equipment)	202.94	2,523.08
5015 Playground Equipment (Playground Equipment)	0.00	519.06
5000 Equipment Purchases - Other	4,069.68	0.00
Total 5000 Equipment Purchases	4,272.62	3,042.14
5000 Equipment Repair		
5001 General Equip Repair	346.34	883.13
5003 Bobcat Repair	1,551.25	0.00
5000 Equipment Repair - Other	26.53	0.00
Total 5000 Equipment Repair	1,924.12	883.13
5000 Equipment - Other	0.00	1,291.30
Total 5000 Equipment	6,196.74	5,216.57
Insurance Hazard	8,378.30	5,443.20
Payroll (Payroll)		
Bookkeeper (Bookkeeper)	1,407.98	6,539.81
Contracted Labor Jesse	3,639.00	0.00
FT Myron Ashford (Groundskeeper)	5,116.12	4,571.01
FT Oscar Suggs (Groundskeeper)	7,772.69	7,502.99
Groundskeeper MARC	0.00	333.51
Health Insurance Reimbursement	1,107.72	1,107.72
Maintenance & Supervision (Maintenance & Supervision)	0.00	1,600.00
Operations Manager (Operatons Manager)	6,065.27	0.00
Payroll Taxes (Payroll Taxes)	2,335.93	5,342.30
Total Payroll (Payroll)	27,444.71	26,997.34
Total Expense	103,103.53	81,387.94
Net Ordinary Income	15,692.43	35,867.92
Net Income	15,692.43	35,867.92

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	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense		
Income		
Homeowners' Fees		
Parking Stall Rental	150.00	200.0%
Waived Fees	-57.00	-2.27%
Homeowners' Fees - Other	897.71	1.04%
Total Homeowners' Fees	<u>990.71</u>	<u>1.18%</u>
Insurance Premiums	920.77	2.82%
Interest Earned	-46.09	-70.41%
Miscellaneous Income (Miscellaneous Income)	-325.29	-70.26%
xx	0.00	0.0%
Total Income	<u>1,540.10</u>	<u>1.31%</u>
Gross Profit	1,540.10	1.31%
Expense		
1000 Administrative		
1010 Telephone	-84.36	-21.07%
1020 Internet Access	80.40	25.74%
1030 Postage	55.00	100.0%
1040 Office Equip. & Supplies		
1060 Printer Supplies (Printer Supplies)	314.79	100.0%
1070 Homeowners Supplies (Homeowners Supplies)	70.06	100.0%
1040 Office Equip. & Supplies - Other	-194.55	-16.82%
Total 1040 Office Equip. & Supplies	<u>190.30</u>	<u>16.46%</u>
1080 Printing Costs	149.57	107.4%
1090 Community Development	-207.84	-100.0%
1100 Bank Service Fees (Bank Service Fees)	44.50	36.51%
1110 Accounting & Audits (Accounting & Audits)	330.00	40.24%
1130 Legal & Professional (Legal & Professional)		
1140 Court Fees (Court Fees)	0.00	0.0%
Total 1130 Legal & Professional (Legal & Professional)	<u>0.00</u>	<u>0.0%</u>
1160 Miscellaneous/Other	237.38	100.0%
1170 Employee Job Related	-79.19	-13.28%
1191 Homeowner Reimbursement	56.89	100.0%
1000 Administrative - Other	0.00	0.0%
Total 1000 Administrative	<u>772.65</u>	<u>20.58%</u>
2000 Utilities (Utilities)		
2010 Natural Gas	28.87	31.03%
2020 Electricity	-213.08	-14.59%
2030 Water & Sewer (Water & Sewer)	3,657.75	19.75%
2040 Refuse and Stickers (Refuse Collection & Stickers)	215.00	53.28%
Total 2000 Utilities (Utilities)	<u>3,688.54</u>	<u>18.01%</u>
4000 Maintenance & Repairs		
4010 Hardware Supplies (Hardware Supplies)	-791.41	-58.95%
4020 Gas & Oil	-335.35	-34.64%

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4190 Pest Control	-352.02	-60.69%
4330 Snow Plowing	-984.00	-100.0%
Contracted Labor Misc	-4,050.00	-100.0%
General Building Repair (General Building Repair)		
4030 Siding (Siding)		
4031 Siding Contracted (Siding labor contracted)	7,550.00	736.59%
4030 Siding (Siding) - Other	-1,919.14	-62.36%
Total 4030 Siding (Siding)	<u>5,630.86</u>	<u>137.26%</u>
4040 Fencing (Fencing)		
4041 Fencing Contracted (All fencing contracted out)	-300.00	-100.0%
4040 Fencing (Fencing) - Other	-222.17	-23.2%
Total 4040 Fencing (Fencing)	<u>-522.17</u>	<u>-41.53%</u>
4050 Painting Supplies (Painting)		
Do not use - see 4050 under General Building Improvements (Painting)	-1,606.94	-94.75%
4070 Plumbing (Plumbing)	<u>610.50</u>	<u>115.19%</u>
Total General Building Repair (General Building Repair)	<u>4,112.25</u>	<u>54.21%</u>
Grounds Repair (Grounds Repair)		
4200 Lights (Lights)	-339.01	-100.0%
4210 Concrete (Concrete)	2,826.07	100.0%

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4260 Security Cameras	1,223.66	100.0%
Grounds Repair (Grounds Repair) - Other	60.78	100.0%
Total Grounds Repair (Grounds Repair)	3,771.50	1,112.5%
Grounds Supplies (Grounds Supplies)		
4250 Salt (Salt)	-474.75	-100.0%
Total Grounds Supplies (Grounds Supplies)	-474.75	-100.0%
Landscaping (Landscaping)		
4130 Dirt, Grass Seed, Straw (Dirt)	738.62	100.0%
4140 Mulch (Mulch)	152.97	47.54%
4150 Landscaping Stones (Retaining wall product)	715.68	78.51%
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	681.90	100.0%
4170 Tree Trimming (Tree Trimming)	9,334.64	1,769.6%
4180 Tru Green (Yard, Lawn, Tree, etc. Mainte)	-897.02	-47.5%
Total Landscaping (Landscaping)	10,726.79	293.94%
Total 4000 Maintenance & Repairs	11,623.01	59.61%
4055 Contracted Labor	1,268.75	100.0%
5000 Equipment		
5000 Equipment Purchases		
5010 Small Power Equipment (Small Power Equipment)	-2,320.14	-91.96%
5015 Playground Equipment (Playground Equipment)	-519.06	-100.0%
5000 Equipment Purchases - Other	4,069.68	100.0%
Total 5000 Equipment Purchases	1,230.48	40.45%
5000 Equipment Repair		
5001 General Equip Repair	-536.79	-60.78%
5003 Bobcat Repair	1,551.25	100.0%
5000 Equipment Repair - Other	26.53	100.0%
Total 5000 Equipment Repair	1,040.99	117.88%
5000 Equipment - Other	-1,291.30	-100.0%
Total 5000 Equipment	980.17	18.79%
Insurance Hazard	2,935.10	53.92%
Payroll (Payroll)		
Bookkeeper (Bookkeeper)	-5,131.83	-78.47%
Contracted Labor Jesse	3,639.00	100.0%
FT Myron Ashford (Groundskeeper)	545.11	11.93%
FT Oscar Suggs (Groundskeeper)	269.70	3.6%
Groundskeeper MARC	-333.51	-100.0%
Health Insurance Reimbursement	0.00	0.0%
Maintenance & Supervision (Maintenance & Supervision)	-1,600.00	-100.0%
Operations Manager (Operatons Manager)	6,065.27	100.0%
Payroll Taxes (Payroll Taxes)	-3,006.37	-56.28%
Total Payroll (Payroll)	447.37	1.66%
Total Expense	21,715.59	26.68%
Net Ordinary Income	-20,175.49	-56.25%
Net Income	-20,175.49	-56.25%