

East Bluff Homeowners' Association, Inc.
Profit & Loss Prev Year Comparison
April through June 2019

	<u>Apr - Jun 19</u>	<u>Apr - Jun 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Homeowners' Fees				
Parking Stall Rental	75.00	150.00	-75.00	-50.0%
Waived Fees	-2,517.00	-2,223.00	-294.00	-13.23%
Homeowners' Fees - Other	86,858.22	68,285.02	18,573.20	27.2%
Total Homeowners' Fees	<u>84,416.22</u>	<u>66,212.02</u>	<u>18,204.20</u>	<u>27.49%</u>
Insurance Premiums	30,147.76	29,087.08	1,060.68	3.65%
Interest Earned	65.46	20.50	44.96	219.32%
Late Fees Collected	0.00	33.00	-33.00	-100.0%
Miscellaneous Income (Miscellaneous Income)	463.00	190.00	273.00	143.68%
xx	0.00	0.00	0.00	0.0%
Total Income	<u>115,092.44</u>	<u>95,542.60</u>	<u>19,549.84</u>	<u>20.46%</u>
Gross Profit	115,092.44	95,542.60	19,549.84	20.46%
Expense				
1000 Administrative				
1010 Telephone	400.30	230.54	169.76	73.64%
1020 Internet Access	312.32	279.00	33.32	11.94%
1030 Postage	0.00	100.00	-100.00	-100.0%
1040 Office Equip. & Supplies				
1060 Printer Supplies (Printer Supplies)	0.00	328.58	-328.58	-100.0%
1040 Office Equip. & Supplies - Other	1,156.47	72.78	1,083.69	1,488.99%
Total 1040 Office Equip. & Supplies	<u>1,156.47</u>	<u>401.36</u>	<u>755.11</u>	<u>188.14%</u>
1080 Printing Costs	139.26	0.00	139.26	100.0%
1090 Community Development	207.84	0.00	207.84	100.0%
1100 Bank Service Fees (Bank Service Fees)	229.70	135.70	94.00	69.27%
1110 Accounting & Audits (Accounting & Audits)	820.00	615.00	205.00	33.33%
1130 Legal & Professional (Legal & Professional)				
1140 Court Fees (Court Fees)	0.00	20.00	-20.00	-100.0%
Total 1130 Legal & Professional (Legal & Professional)	<u>0.00</u>	<u>20.00</u>	<u>-20.00</u>	<u>-100.0%</u>
1170 Employee Job Related	596.30	0.00	596.30	100.0%
1000 Administrative - Other	0.00	0.00	0.00	0.0%

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Total 1000 Administrative	3,862.19	1,781.60	2,080.59	116.78%
2000 Utilities (Utilities)				
2010 Natural Gas	93.05	81.51	11.54	14.16%
2020 Electricity	1,460.74	846.33	614.41	72.6%
2030 Water & Sewer (Water & Sewer)	18,520.50	17,013.77	1,506.73	8.86%
2040 Refuse and Stickers (Refuse Collection & Stickers)				
2050 Appliance Stickers (Appliance Stickers)	0.00	85.00	-85.00	-100.0%
2060 Trash Collection (Trash Collection)	0.00	40.00	-40.00	-100.0%
2040 Refuse and Stickers (Refuse Collection & Stickers) - Other	403.50	0.00	403.50	100.0%
Total 2040 Refuse and Stickers (Refuse Collection & Stickers)	<u>403.50</u>	<u>125.00</u>	<u>278.50</u>	<u>222.8%</u>
Total 2000 Utilities (Utilities)	<u>20,477.79</u>	<u>18,066.61</u>	<u>2,411.18</u>	<u>13.35%</u>
4000 Maintenance & Repairs				
4010 Hardware Supplies (Hardware Supplies)	1,342.41	445.19	897.22	201.54%
4020 Gas & Oil	968.09	368.20	599.89	162.93%
4190 Pest Control	580.00	0.00	580.00	100.0%
4330 Snow Plowing	984.00	0.00	984.00	100.0%
General Building Repair (General Building Repair)				
4030 Siding (Siding)	8,552.46	23.89	8,528.57	35,699.33%
4040 Fencing (Fencing)	957.46	2,219.93	-1,262.47	-56.87%
4050 Painting (Painting Do not use - see 4050 under Gen Bldg Improvements Painting)	1,695.95	0.00	1,695.95	100.0%
4070 Plumbing (Plumbing)	530.00	267.00	263.00	98.5%
4080 Roof Repairs	0.00	715.00	-715.00	-100.0%
General Building Repair (General Building Repair) - Other	0.00	0.00	0.00	0.0%
Total General Building Repair (General Building Repair)	<u>11,735.87</u>	<u>3,225.82</u>	<u>8,510.05</u>	<u>263.81%</u>
Grounds Repair (Grounds Repair)				
4200 Lights (Lights)	339.01	83.53	255.48	305.85%
4210 Concrete (Concrete)	0.00	8,900.00	-8,900.00	-100.0%
Total Grounds Repair (Grounds Repair)	<u>339.01</u>	<u>8,983.53</u>	<u>-8,644.52</u>	<u>-96.23%</u>
Grounds Supplies (Grounds Supplies)				
4240 Sand (Sand)	0.00	32.03	-32.03	-100.0%
4250 Salt (Salt)	1,888.46	715.82	1,172.64	163.82%

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Total Grounds Supplies (Grounds Supplies)	1,888.46	747.85	1,140.61	152.52%
Landscaping (Landscaping)				
4130 Dirt, Grass Seed, Straw (Dirt)	0.00	361.56	-361.56	-100.0%
4140 Mulch (Mulch)	321.78	1,231.72	-909.94	-73.88%
4145 Sharpening Service	5.28	0.00	5.28	100.0%
4150 Landscaping Stones (Retaining wall product)	911.53	46.08	865.45	1,878.15%
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	0.00	340.74	-340.74	-100.0%
4170 Tree Trimming (Tree Trimming)	527.50	0.00	527.50	100.0%
Total Landscaping (Landscaping)	<u>1,766.09</u>	<u>1,980.10</u>	<u>-214.01</u>	<u>-10.81%</u>
Total 4000 Maintenance & Repairs	19,603.93	15,750.69	3,853.24	24.46%
4055 Contracted Labor	50.00	0.00	50.00	100.0%
5000 Equipment				
5000 Equipment Purchases				
5010 Small Power Equipment (Small Power Equipment)	2,323.08	3,908.19	-1,585.11	-40.56%
5015 Playground Equipment (Playground Equipment)	519.06	0.00	519.06	100.0%
Total 5000 Equipment Purchases	<u>2,842.14</u>	<u>3,908.19</u>	<u>-1,066.05</u>	<u>-27.28%</u>
5000 Equipment Repair				
5001 General Equip Repair	927.85	508.72	419.13	82.39%
Total 5000 Equipment Repair	<u>927.85</u>	<u>508.72</u>	<u>419.13</u>	<u>82.39%</u>
5000 Equipment - Other	<u>1,291.30</u>	<u>0.00</u>	<u>1,291.30</u>	<u>100.0%</u>
Total 5000 Equipment	5,061.29	4,416.91	644.38	14.59%
Bank Service Charges	-40.00	0.00	-40.00	-100.0%
Insurance Hazard	2,721.60	0.00	2,721.60	100.0%
Payroll (Payroll)				
Bookkeeper (Bookkeeper)	6,539.81	2,640.00	3,899.81	147.72%
FT Myron Ashford (Groundskeeper)	4,571.01	0.00	4,571.01	100.0%
FT Oscar Suggs (Groundskeeper)	7,157.26	0.00	7,157.26	100.0%
Groundskeeper (Groundskeeper)	345.73	5,430.00	-5,084.27	-93.63%
Groundskeeper MARC	333.51	242.72	90.79	37.41%
Health Insurance Reimbursement	1,107.72	0.00	1,107.72	100.0%
IRA/Pension	0.00	1,024.00	-1,024.00	-100.0%
Maintenance & Supervision (Maintenance & Supervision)	1,600.00	6,308.75	-4,708.75	-74.64%

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Part Time Groundskeeper (Part Time Groundskeeper)	0.00	3,095.70	-3,095.70	-100.0%
Payroll Taxes (Payroll Taxes)	3,357.15	2,476.52	880.63	35.56%
Total Payroll (Payroll)	<u>25,012.19</u>	<u>21,217.69</u>	<u>3,794.50</u>	<u>17.88%</u>
Total Expense	<u>76,748.99</u>	<u>61,233.50</u>	<u>15,515.49</u>	<u>25.34%</u>
Net Ordinary Income	<u>38,343.45</u>	<u>34,309.10</u>	<u>4,034.35</u>	<u>11.76%</u>
Net Income	<u>38,343.45</u>	<u>34,309.10</u>	<u>4,034.35</u>	<u>11.76%</u>