

**East Bluff Homeowners' Association, Inc.**  
**Profit & Loss** ~~Prev Year Comparison~~  
April 2018 through March 2019

	Apr '18	Mar '19	Apr '17	Mar '18	\$ Change	% Change
<b>Income</b>						
<b>Homeowners' Fees</b>						
Parking Stall Rental	750.00	1,200.00	-450.00	-37.5%		
Waived Fees	-8,682.00	-8,821.00	139.00	1.58%		
Homeowners' Fees - Other	314,263.64	323,628.98	-9,365.34	-2.89%		
<b>Total Homeowners' Fees</b>	<b>306,331.64</b>	<b>316,007.98</b>	<b>-9,676.34</b>	<b>-3.06%</b>		
Insurance Premiums	3,623.73	36,053.30	-32,429.57	-89.95%		
Interest Earned	181.05	158.42	22.63	14.29%		
Late Fees Collected	123.00	460.00	-337.00	-73.26%		
Miscellaneous Income (Miscellaneous Income)	1,741.00	889.11	851.89	95.81%		
xx	0.00	0.00	0.00	0.0%		
<b>Total Income</b>	<b>312,000.42</b>	<b>353,568.81</b>	<b>-41,568.39</b>	<b>-11.76%</b>		
<b>Gross Profit</b>	<b>312,000.42</b>	<b>353,568.81</b>	<b>-41,568.39</b>	<b>-11.76%</b>		
<b>Expense</b>						
<b>1000 Administrative</b>						
1010 Telephone	1,102.46	1,047.92	54.54	5.21%		
1020 Internet Access	1,115.23	1,092.41	22.82	2.09%		
1030 Postage	200.00	198.00	2.00	1.01%		
<b>1040 Office &amp; Staff Supplies</b>						
1060 Printer Supplies (Printer Supplies)	855.43	656.88	198.55	30.23%		
1070 Homeowners Supplies	176.88	160.94	15.94	9.9%		
1040 Office & Staff Supplies - Other	919.34	646.67	272.67	42.17%		
<b>Total 1040 Office &amp; Staff Supplies</b>	<b>1,951.65</b>	<b>1,464.49</b>	<b>487.16</b>	<b>33.27%</b>		
1080 Printing Costs	252.18	217.31	34.87	16.05%		
1090 Community Development	256.69	408.65	-151.96	-37.19%		
1100 Bank Service Fees (Bank Service Fees)	577.39	707.68	-130.29	-18.41%		
1110 Accounting & Audits (Accounting & Audits)	2,265.00	2,490.00	-225.00	-9.04%		
<b>1130 Legal &amp; Professional (Legal &amp; Professional)</b>						
1140 Court Fees (Court Fees)	20.00	151.65	-131.65	-86.81%		
1130 Legal & Professional Other	0.00	943.00	-943.00	-100.0%		
<b>Total 1130 Legal &amp; Professional</b>	<b>20.00</b>	<b>1,094.65</b>	<b>-1,074.65</b>	<b>-98.17%</b>		
1160 Miscellaneous/Other	10.00	0.00	10.00	100.0%		
1170 Employee Job Related	1,942.33	1,182.46	759.87	64.26%		
1191 Homeowner Reimbursement	1,766.47	0.00	1,766.47	100.0%		
1000 Administrative - Other	0.00	-5.00	5.00	100.0%		
<b>Total 1000 Administrative</b>	<b>11,459.40</b>	<b>9,898.57</b>	<b>1,560.83</b>	<b>15.77%</b>		
<b>2000 Utilities (Utilities)</b>						
2010 Natural Gas	862.25	642.12	220.13	34.28%		
2020 Electricity	6,066.27	4,519.03	1,547.24	34.24%		
2030 Water & Sewer (Water & Sewer)	70,487.14	72,076.23	-1,589.09	-2.21%		
<b>2040 Refuse Collection (Refuse Collection)</b>						
2050 Appliance Stickers (Appliance Stickers)	605.00	400.00	205.00	51.25%		
2060 Trash Collection (Trash Collection)	40.00	292.34	-252.34	-86.32%		
2040 Refuse Collection (	87.50	174.00	-86.50	-49.71%		
<b>Total 2040 Refuse Collection (Refuse Collection)</b>	<b>732.50</b>	<b>866.34</b>	<b>-133.84</b>	<b>-15.45%</b>		
<b>Total 2000 Utilities (Utilities)</b>	<b>78,148.16</b>	<b>78,103.72</b>	<b>44.44</b>	<b>0.06%</b>		
<b>4000 Maintenance &amp; Repairs</b>						
4010 Hardware Supplies (Hardware Supplies)	1,734.33	1,291.82	442.51	34.26%		

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<b>4020 Gas &amp; Oil</b>	2,150.76	2,038.87	2,038.87	2,038.87	526.89	25.84%
<b>4190 Pest Control</b>	281.12	1,192.08	1,192.08	1,192.08	-910.96	-76.42%
<b>4330 Snow Plowing</b>	5,020.00	0.00	0.00	0.00	5,020.00	100.0%
<b>General Building Repair (General Building Repair)</b>						
<b>4030 Siding (Siding)</b>						
4031 Siding Contracted	0.00	8,808.00	8,808.00	8,808.00	-8,808.00	-100.0%
4030 Siding (Siding) - Other	23.89	10,165.88	10,165.88	10,165.88	-10,141.99	-99.77%
<b>Total 4030 Siding (Siding)</b>	<b>23.89</b>	<b>18,973.88</b>	<b>18,973.88</b>	<b>18,973.88</b>	<b>-18,949.99</b>	<b>-99.87%</b>
<b>4040 Fencing (Fencing)</b>						
4041 Fencing Contracted	1,870.86	0.00	0.00	0.00	1,870.86	100.0%
4040 Fencing (Fencing) - Other	2,219.93	5,628.58	5,628.58	5,628.58	-3,408.65	-60.56%
<b>Total 4040 Fencing (Fencing)</b>	<b>4,090.79</b>	<b>5,628.58</b>	<b>5,628.58</b>	<b>5,628.58</b>	<b>-1,537.79</b>	<b>-27.32%</b>
4051 Painting Contracted	0.00	17,520.00	17,520.00	17,520.00	-17,520.00	-100.0%
4050 Painting (Painting Do not use - see 4050 under Gen Bldg Improvements Painting) - Other	1,115.24	8,034.44	8,034.44	8,034.44	-6,919.20	-86.12%
<b>4060 Electrical (Electrical)</b>	<b>23,667.00</b>	<b>14.76</b>	<b>14.76</b>	<b>14.76</b>	<b>23,652.24</b>	<b>160,245.53%</b>
<b>4070 Plumbing (Plumbing)</b>	<b>1,721.32</b>	<b>390.00</b>	<b>390.00</b>	<b>390.00</b>	<b>1,331.32</b>	<b>341.36%</b>
<b>4080 Roof Repairs</b>	<b>1,315.53</b>	<b>5,675.19</b>	<b>5,675.19</b>	<b>5,675.19</b>	<b>-4,359.66</b>	<b>-76.82%</b>
<b>4080 Supplies (Miscellaneous Supplies)</b>	<b>0.00</b>	<b>5.25</b>	<b>5.25</b>	<b>5.25</b>	<b>-5.25</b>	<b>-100.0%</b>
<b>4120 Miscellaneous Repairs</b>	<b>364.95</b>	<b>436.99</b>	<b>436.99</b>	<b>436.99</b>	<b>-72.04</b>	<b>-16.49%</b>
<b>4121 Basement Window Repair</b>	<b>275.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>275.00</b>	<b>100.0%</b>
<b>General Building Repair - Other</b>	<b>0.00</b>	<b>106.39</b>	<b>106.39</b>	<b>106.39</b>	<b>-106.39</b>	<b>-100.0%</b>
<b>Total General Building Repair</b>	<b>31,458.48</b>	<b>31,231.04</b>	<b>31,231.04</b>	<b>31,231.04</b>	<b>227.44</b>	<b>0.73%</b>
<b>Grounds Repair (Grounds Repair)</b>						
4200 Lights (Lights)	222.13	6,987.04	6,987.04	6,987.04	-6,764.91	-96.82%
4210 Concrete (Concrete)	8,900.00	0.00	0.00	0.00	8,900.00	100.0%
4220 Asphalt (Asphalt)	0.00	67.50	67.50	67.50	-67.50	-100.0%
Grounds Repair (Grounds Repair) - Other	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total Grounds Repair (Grounds Repair)</b>	<b>9,122.13</b>	<b>7,054.54</b>	<b>7,054.54</b>	<b>7,054.54</b>	<b>2,067.59</b>	<b>29.31%</b>
<b>Grounds Supplies (Grounds Supplies)</b>						
4240 Sand (Sand)	359.37	245.75	245.75	245.75	113.62	46.23%
4250 Salt (Salt)	4,999.58	1,435.13	1,435.13	1,435.13	3,564.45	248.37%
<b>Total Grounds Supplies (Grounds Supplies)</b>	<b>5,358.95</b>	<b>1,680.88</b>	<b>1,680.88</b>	<b>1,680.88</b>	<b>3,678.07</b>	<b>218.82%</b>
<b>Landscaping (Landscaping)</b>						
4130 Dirt, Grass Seed, Straw (Dirt)	361.56	558.63	558.63	558.63	-197.07	-35.28%
4140 Mulch (Mulch)	1,334.32	909.42	909.42	909.42	424.90	46.72%
4145 Sharpening Service	19.98	222.94	222.94	222.94	-202.96	-91.04%
4150 Landscaping Timbers (Landscaping Timbers)	76.08	2,153.64	2,153.64	2,153.64	-2,077.56	-96.47%
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	375.39	134.26	134.26	134.26	241.13	179.6%
4170 Tree Trimming (Tree Trimming)	8,492.75	13,822.82	13,822.82	13,822.82	-5,330.07	-38.56%
4180 Tru Green (Yard, Lawn, Tree, etc. Mainte)	723.97	3,812.47	3,812.47	3,812.47	-3,088.50	-81.01%
<b>Total Landscaping (Landscaping)</b>	<b>11,384.05</b>	<b>21,614.18</b>	<b>21,614.18</b>	<b>21,614.18</b>	<b>-10,230.13</b>	<b>-47.33%</b>
<b>Total 4000 Maintenance &amp; Repairs</b>	<b>66,924.82</b>	<b>66,103.41</b>	<b>66,103.41</b>	<b>66,103.41</b>	<b>821.41</b>	<b>1.24%</b>
<b>4055 Contracted Labor</b>	<b>1,230.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,230.00</b>	<b>100.0%</b>
<b>5000 Equipment</b>						
<b>5000 Equipment Purchases</b>						
5010 Small Power Equipment	6,297.22	950.47	950.47	950.47	5,346.75	562.54%
5000 Equipment Purchases - Other	374.00	0.00	0.00	0.00	374.00	100.0%
<b>Total 5000 Equipment Purchases</b>	<b>6,671.22</b>	<b>950.47</b>	<b>950.47</b>	<b>950.47</b>	<b>5,720.75</b>	<b>601.89%</b>

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<b>5000 Equipment Repair</b>				
<b>5001 General Equip Repair</b>	2,438.69	2,483.85	-45.16	-1.82%
<b>5002 Chevrolet Truck Repair</b>	175.29	0.00	175.29	100.0%
<b>5003 Bobcat Repair</b>	2,094.90	101.31	1,993.59	1,967.81%
<b>5000 Equipment Repair - Other</b>	0.00	3.95	-3.95	-100.0%
<b>Total 5000 Equipment Repair</b>	<b>4,708.88</b>	<b>2,589.11</b>	<b>2,119.77</b>	<b>81.87%</b>
<b>5201 Equipment Repair</b>				
<b>5210 John Deere 700 (John Deere 700 (2006))</b>	0.00	113.63	-113.63	-100.0%
<b>Total 5201 Equipment Repair</b>	<b>0.00</b>	<b>113.63</b>	<b>-113.63</b>	<b>-100.0%</b>
<b>5000 Equipment - Other</b>	12,102.76	0.00	12,102.76	100.0%
<b>Total 5000 Equipment</b>	<b>23,482.86</b>	<b>3,653.21</b>	<b>19,829.65</b>	<b>542.8%</b>
<b>Depreciation Expense</b>	0.00	23,218.00	-23,218.00	-100.0%
<b>Insurance</b>				
<b>Business Conduct</b>	236.00	236.00	0.00	0.0%
<b>Medical</b>	955.00	0.00	955.00	100.0%
<b>Property</b>	0.00	37,466.00	-37,466.00	-100.0%
<b>Insurance - Other</b>	0.00	93.00	-93.00	-100.0%
<b>Total Insurance</b>	<b>1,191.00</b>	<b>37,795.00</b>	<b>-36,604.00</b>	<b>-96.85%</b>
<b>Payroll (Payroll)</b>				
<b>Bookkeeper (Bookkeeper)</b>	13,965.32	10,895.50	3,069.82	28.18%
<b>Groundskeeper (Groundskeeper)</b>	23,409.00	25,760.66	-2,351.66	-9.13%
<b>Groundskeeper MARC</b>	1,495.35	0.00	1,495.35	100.0%
<b>Health Insurance Reimbursement</b>	1,384.65	0.00	1,384.65	100.0%
<b>IRA/Pension</b>	1,024.00	2,612.30	-1,588.30	-60.8%
<b>Maintenance &amp; Supervision</b>	15,578.75	33,717.70	-18,138.95	-53.8%
<b>Part Time Groundskeeper</b>	13,824.60	369.00	13,455.60	3,646.5%
<b>Payroll Taxes (Payroll Taxes)</b>	9,982.25	7,426.72	2,555.53	34.41%
<b>Total Payroll (Payroll)</b>	<b>80,663.92</b>	<b>80,781.88</b>	<b>-117.96</b>	<b>-0.15%</b>
<b>Total Expense</b>	<b>263,100.16</b>	<b>299,553.79</b>	<b>-36,453.63</b>	<b>-12.17%</b>
	<b>48,900.26</b>	<b>54,015.02</b>	<b>-5,114.76</b>	<b>-9.47%</b>
<b>6000 Capital Expenditures</b>				
<b>Total 6000 Capital Expenditures</b>	0.00	0.00	0.00	0.0%
	0.00	0.00	0.00	0.0%
	0.00	0.00	0.00	0.0%
	<b>48,900.26</b>	<b>54,015.02</b>	<b>-5,114.76</b>	<b>-9.47%</b>