

**East Bluff Homeowners' Association, Inc.
Profit & Loss Prev Year Comparison**

Accrual Basis

April 2016 through March 2017

	Apr '16 - Mar 17	Apr '15 - Mar 16	\$ Change	% Change
Ordinary Income/Expense				
Income				
Homeowners' Fees				
Parking Stall Rental	1,150.00	825.00	325.00	39.4%
Waived Fees	-6,267.00	-7,637.00	1,370.00	17.9%
Homeowners' Fees - Other	318,593.00	319,825.00	-1,232.00	-0.4%
Total Homeowners' Fees	313,476.00	313,013.00	463.00	0.2%
Insurance Premiums	35,002.00	28,219.93	6,782.07	24.0%
Interest Earned	188.33	133.31	55.02	41.3%
Late Fees Collected	180.00	744.99	-564.99	-75.8%
Miscellaneous Income (Miscellaneous Income)	1,650.35	1,471.07	179.28	12.2%
xx	0.00	0.00	0.00	0.0%
Total Income	350,496.68	343,582.30	6,914.38	2.0%
Gross Profit	350,496.68	343,582.30	6,914.38	2.0%
Expense				
1000 Administrative				
1010 Telephone	1,019.44	713.95	305.49	42.8%
1020 Internet Access	1,139.07	1,042.34	96.73	9.3%
1030 Postage	270.70	259.60	11.10	4.3%
1040 Office & Staff Supplies				
1050 Copier Supplies (Copier Supplies)	0.00	200.39	-200.39	-100.0%
1060 Printer Supplies (Printer Supplies)	751.68	982.72	-231.04	-23.5%
1070 Homeowners Supplies (Homeowners Supplies)	247.55	179.24	68.31	38.1%
1040 Office & Staff Supplies - Other	1,449.95	2,134.05	-684.10	-32.1%
Total 1040 Office & Staff Supplies	2,449.18	3,496.40	-1,047.22	-30.0%
1080 Printing Costs	242.00	907.79	-665.79	-73.3%
1090 Community Development	544.12	1,685.84	-1,141.72	-67.7%
1100 Bank Service Fees (Bank Service Fees)	473.17	534.55	-61.38	-11.5%
1110 Accounting & Audits (Accounting & Audits)	2,685.00	2,460.00	225.00	9.2%
1130 Legal & Professional (Legal & Professional)				
1140 Court Fees (Court Fees)	84.32	144.50	-60.18	-41.7%
1130 Legal & Professional (Legal & Professional) - Other	200.00	242.00	-42.00	-17.4%
Total 1130 Legal & Professional (Legal & Professional)	284.32	386.50	-102.18	-26.4%
1160 Miscellaneous/Other	0.00	47.57	-47.57	-100.0%
1170 Employee Job Related	1,722.35	1,095.35	627.00	57.2%
1180 Garden Committee (1180)	85.50	62.73	22.77	36.2%
1190 Insurance Proceeds	-9,819.69	0.00	-9,819.69	-100.0%
1000 Administrative - Other	0.26	9,597.44	-9,597.18	-100.0%
Total 1000 Administrative	1,095.42	22,280.06	-21,184.64	-95.1%
2000 Utilities (Utilities)				
2010 Natural Gas	466.04	1,311.32	-845.28	-64.5%
2020 Electricity	5,647.93	5,433.01	214.92	4.0%
2030 Water & Sewer (Water & Sewer)	70,256.12	65,746.84	4,509.28	6.9%
2040 Refuse Collection (Refuse Collection)				
2050 Appliance Stickers (Appliance Stickers)	290.00	270.00	20.00	7.4%
2060 Trash Collection (Trash Collection)	458.79	568.09	-109.30	-19.2%
2040 Refuse Collection (Refuse Collection) - Other	0.00	42.09	-42.09	-100.0%
Total 2040 Refuse Collection (Refuse Collection)	748.79	880.18	-131.39	-14.9%
Total 2000 Utilities (Utilities)	77,118.88	73,371.35	3,747.53	5.1%
4000 Maintenance & Repairs				
4010 Hardware Supplies (Hardware Supplies)	1,773.87	2,522.38	-748.51	-29.7%
4020 Gas & Oil	1,805.35	1,481.99	323.36	21.8%
4190 Pest Control	1,173.01	632.59	540.42	85.4%
4235 Fire Hydrant Repair	109.70	0.00	109.70	100.0%
General Building Repair (General Building Repair)				
4030 Siding (Siding)	23,268.58	16,970.61	6,297.97	37.1%
4040 Fencing (Fencing)	3,391.72	2,551.09	840.63	33.0%
4050 Painting (Painting Do not use - see 4050 under Gen Bldg Improvements Painting)				
4051 Painting Contracted (Painting labor contracted out.)	0.00	6,220.00	-6,220.00	-100.0%
4050 Painting (Painting Do not use - see 4050 under Gen Bldg Improvements Painting) - Other	6,362.94	3,617.04	2,745.90	75.9%
Total 4050 Painting (Painting Do not use - see 4050 under Gen Bldg Improvements Painting)	6,362.94	9,837.04	-3,474.10	-35.3%
4060 Electrical (Electrical)	760.36	457.24	303.12	66.3%
4070 Plumbing (Plumbing)	1,470.40	660.40	790.00	116.2%
4080 Roof Repairs	1,375.00	0.00	1,375.00	100.0%
4080 Supplies (Miscellaneous Supplies)	76.66	2,189.01	-2,112.35	-96.5%
4090 R&M Project Labor (Contracted Labor)	0.00	300.00	-300.00	-100.0%
4120 Miscellaneous Repairs (Miscellaneous Repair - Unusual)	361.78	852.33	-490.55	-57.2%
4121 Basement Window Repair (Basement Window Repair)	2,082.23	1,542.02	540.21	35.0%
4122 Bldg Inspection Fees	0.00	75.00	-75.00	-100.0%
Total General Building Repair (General Building Repair)	39,169.67	35,494.34	3,675.33	10.4%
Grounds Repair (Grounds Repair)				
4200 Lights (Lights)	2,085.64	788.63	1,297.01	164.5%
4210 Concrete (Concrete)	10,755.00	0.00	10,755.00	100.0%
4220 Asphalt (Asphalt)	300.41	203.09	97.32	47.9%
4230 Playground Repair (Playground Repair & Parts)	0.00	31.14	-31.14	-100.0%
Total Grounds Repair (Grounds Repair)	13,141.05	1,022.86	12,118.19	1,184.7%
Grounds Supplies (Grounds Supplies)				
4240 Sand (Sand)	105.03	61.57	43.46	70.6%
4250 Salt (Salt)	2,017.13	2,892.88	-875.75	-30.3%
Total Grounds Supplies (Grounds Supplies)	2,122.16	2,954.45	-832.29	-28.2%
Landscaping (Landscaping)				
4130 Dirt, Grass Seed, Straw (Dirt)	2,673.73	1,408.21	1,265.52	89.9%
4140 Mulch (Mulch)	1,703.07	1,125.69	577.38	51.3%
4145 Sharpening Service	270.68	0.00	270.68	100.0%
4150 Landscaping Timbers (Landscaping Timbers)	620.84	0.00	620.84	100.0%
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	2,933.21	0.00	2,933.21	100.0%
4170 Tree Trimming (Tree Trimming)	7,275.29	9,101.69	-1,826.40	-20.1%
4180 Tru Green (Yard, Lawn, Tree, etc. Mainte)	4,170.20	4,562.89	-392.69	-8.6%
Total Landscaping (Landscaping)	19,647.02	16,198.48	3,448.54	21.3%
4000 Maintenance & Repairs - Other	6,490.00	0.00	6,490.00	100.0%
Total 4000 Maintenance & Repairs	85,431.83	60,307.09	25,124.74	41.7%
5000 Equipment				
5000 Equipment Purchases				
5010 Small Power Equipment (Small Power Equipment)	2,233.99	1,211.38	1,022.61	84.4%
5020 Small Equip Purchase (Misc Small Equipment Purchase)	503.60	697.25	-193.65	-27.8%
Total 5000 Equipment Purchases	2,737.59	1,908.63	828.96	43.4%
5000 Equipment Repair				
5001 General Equip Repair	5,780.00	0.00	5,780.00	100.0%
Total 5000 Equipment Repair	5,780.00	0.00	5,780.00	100.0%
5200 Equipment Repair				
5201 Equipment Repair				
5130 Hedge Trimmer 1998	105.50	0.00	105.50	100.0%
5140 String Trimmer 2004	48.74	0.00	48.74	100.0%
5150 Pole Pruner	42.67	100.78	-58.11	-57.7%
5160 Power Blower 1995	0.00	29.96	-29.96	-100.0%
5180 Steel Chain Saw 2005	104.87	0.00	104.87	100.0%
5185 Snow Blade (Snow Blade Repairs)	147.60	1,132.12	-984.52	-67.0%
5190 Bob Cat (Bob Cat (1985))	490.79	1,161.13	-670.34	-57.7%
5210 John Deere 700 (John Deere 700 (2006))	675.42	1,300.18	-624.76	-48.1%
Total 5201 Equipment Repair	1,615.59	3,724.17	-2,108.58	-56.6%

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Total 5000 Equipment	10,133.18	5,868.89	4,264.29	72.7%
Insurance				
Business Conduct	236.00	236.00	0.00	0.0%
Medical	0.00	8,943.25	-8,943.25	-100.0%
Property	38,557.00	33,341.00	5,216.00	15.6%
Total Insurance	38,793.00	42,520.25	-3,727.25	-8.8%
Payroll (Payroll)				
Bookkeeper (Bookkeeper)	11,779.00	9,429.00	2,350.00	24.9%
Groundskeeper (Groundskeeper)	27,853.46	21,823.56	6,029.90	27.6%
IRAPension	2,563.54	3,705.05	-1,141.51	-30.8%
Maintenance & Supervision (Maintenance & Supervision)	32,037.74	36,309.26	-4,271.52	-11.8%
Parking Attendant	960.00	0.00	960.00	100.0%
Part Time Groundskeeper (Part Time Groundskeeper)	9,349.79	10,599.08	-1,249.29	-11.8%
Payroll Taxes (Payroll Taxes)	7,593.65	6,566.75	1,026.90	15.6%
Payroll (Payroll) - Other	0.00	0.00	0.00	0.0%
Total Payroll (Payroll)	92,137.18	88,432.70	3,704.48	4.2%
Refund Homeowner	0.00	177.70	-177.70	-100.0%
Total Expense	304,709.49	292,958.04	11,751.45	4.0%
Net Ordinary Income	45,787.19	50,624.26	-4,837.07	-9.6%
Other Income/Expense				
Other Expense				
6000 Capital Expenditures				
6200 Roofs (Roofs)	0.00	1,360.00	-1,360.00	-100.0%
Total 6000 Capital Expenditures	0.00	1,360.00	-1,360.00	-100.0%
Total Other Expense	0.00	1,360.00	-1,360.00	-100.0%
Net Other Income	0.00	-1,360.00	1,360.00	100.0%
Net Income	45,787.19	49,264.26	-3,477.07	-7.1%