

**East Bluff Homeowners' Association, Inc.**  
**Profit & Loss Prev Year Comparison**  
 April through November 2019

	<u>Apr - Nov 19</u>	<u>Apr - Nov 18</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Homeowners' Fees</b>				
Parking Stall Rental	200.00	500.00	-300.00	-60.0%
Waived Fees	-6,632.00	-5,769.00	-863.00	-14.96%
Homeowners' Fees - Other	223,570.93	203,722.62	19,848.31	9.74%
<b>Total Homeowners' Fees</b>	<u>217,138.93</u>	<u>198,453.62</u>	<u>18,685.31</u>	<u>9.42%</u>
Insurance Premiums	30,309.31	13,352.39	16,956.92	127.0%
Interest Earned	146.95	87.21	59.74	68.5%
Late Fees Collected	0.00	63.00	-63.00	-100.0%
Miscellaneous Income (Miscellaneous Income)	1,655.00	1,040.00	615.00	59.14%
xx	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<u>249,250.19</u>	<u>212,996.22</u>	<u>36,253.97</u>	<u>17.02%</u>
<b>Gross Profit</b>	249,250.19	212,996.22	36,253.97	17.02%
<b>Expense</b>				
<b>1000 Administrative</b>				
1010 Telephone	1,507.05	679.56	827.49	121.77%
1020 Internet Access	636.51	744.00	-107.49	-14.45%
1030 Postage	0.00	100.00	-100.00	-100.0%
<b>1040 Office Equip. &amp; Supplies</b>				
1060 Printer Supplies (Printer Supplies)	218.88	592.24	-373.36	-63.04%
1070 Homeowners Supplies (Homeowners Supplies)	88.33	176.88	-88.55	-50.06%
1040 Office Equip. & Supplies - Other	1,655.38	286.19	1,369.19	478.42%
<b>Total 1040 Office Equip. &amp; Supplies</b>	<u>1,962.59</u>	<u>1,055.31</u>	<u>907.28</u>	<u>85.97%</u>
1080 Printing Costs	186.74	252.18	-65.44	-25.95%
1090 Community Development	207.84	0.00	207.84	100.0%
1100 Bank Service Fees (Bank Service Fees)	419.63	353.67	65.96	18.65%
1110 Accounting & Audits (Accounting & Audits)	1,485.00	1,640.00	-155.00	-9.45%
<b>1130 Legal &amp; Professional (Legal &amp; Professional)</b>				
1140 Court Fees (Court Fees)	103.70	20.00	83.70	418.5%
<b>Total 1130 Legal &amp; Professional (Legal &amp; Professional)</b>	<u>103.70</u>	<u>20.00</u>	<u>83.70</u>	<u>418.5%</u>
1170 Employee Job Related	1,101.66	1,110.33	-8.67	-0.78%

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1191 Homeowner Reimbursement	400.00	0.00	400.00	100.0%
1000 Administrative - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>Total 1000 Administrative</b>	<b>8,010.72</b>	<b>5,955.05</b>	<b>2,055.67</b>	<b>34.52%</b>
<b>2000 Utilities (Utilities)</b>				
2010 Natural Gas	240.51	577.72	-337.21	-58.37%
2020 Electricity	3,481.03	3,085.12	395.91	12.83%
2030 Water & Sewer (Water & Sewer)	50,389.08	46,051.48	4,337.60	9.42%
2040 Refuse and Stickers (Refuse Collection & Stickers)				
2050 Appliance Stickers (Appliance Stickers)	0.00	445.00	-445.00	-100.0%
2060 Trash Collection (Trash Collection)	0.00	40.00	-40.00	-100.0%
2040 Refuse and Stickers (Refuse Collection & Stickers) - Other	<u>1,069.50</u>	<u>62.50</u>	<u>1,007.00</u>	<u>1,611.2%</u>
<b>Total 2040 Refuse and Stickers (Refuse Collection &amp; Stickers)</b>	<b>1,069.50</b>	<b>547.50</b>	<b>522.00</b>	<b>95.34%</b>
<b>Total 2000 Utilities (Utilities)</b>	<b>55,180.12</b>	<b>50,261.82</b>	<b>4,918.30</b>	<b>9.79%</b>
<b>4000 Maintenance &amp; Repairs</b>				
4010 Hardware Supplies (Hardware Supplies)	4,121.73	1,148.91	2,972.82	258.75%
4020 Gas & Oil	2,800.54	1,368.22	1,432.32	104.69%
4190 Pest Control	730.00	281.12	448.88	159.68%
4330 Snow Plowing	984.00	584.00	400.00	68.49%
Contracted Labor Misc	5,875.00	0.00	5,875.00	100.0%
General Building Repair (General Building Repair)				
4030 Siding (Siding)				
4031 Siding Contracted (Siding labor contracte	8,464.83	0.00	8,464.83	100.0%
4030 Siding (Siding) - Other	<u>7,624.42</u>	<u>23.89</u>	<u>7,600.53</u>	<u>31,814.69%</u>
<b>Total 4030 Siding (Siding)</b>	<b>16,089.25</b>	<b>23.89</b>	<b>16,065.36</b>	<b>67,247.22%</b>
4040 Fencing (Fencing)				
4041 Fencing Contracted (All fencing contracte	2,550.00	1,870.86	679.14	36.3%
4040 Fencing (Fencing) - Other	<u>1,303.18</u>	<u>2,219.93</u>	<u>-916.75</u>	<u>-41.3%</u>
<b>Total 4040 Fencing (Fencing)</b>	<b>3,853.18</b>	<b>4,090.79</b>	<b>-237.61</b>	<b>-5.81%</b>
4050 Painting Supplies (Painting	2,420.56	1,003.24	1,417.32	141.27%
4060 Electrical (Electrical)	0.00	6,307.00	-6,307.00	-100.0%

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4070 Plumbing (Plumbing)	1,034.94	916.32	118.62	12.95%
4080 Roof Repairs	3,573.24	1,315.53	2,257.71	171.62%
4120 Miscellaneous Repairs (Miscellaneous Repair - Unusua)	0.00	0.00	0.00	0.0%
4121 Basement Window Repair (Basement Window Repair)	0.00	275.00	-275.00	-100.0%
General Building Repair (General Building Repair) - Other	0.00	0.00	0.00	0.0%
<b>Total General Building Repair (General Building Repair)</b>	<u>26,971.17</u>	<u>13,931.77</u>	<u>13,039.40</u>	<u>93.6%</u>
<b>Grounds Repair (Grounds Repair)</b>				
4200 Lights (Lights)	2,806.40	222.13	2,584.27	1,163.4%
4210 Concrete (Concrete)	0.00	8,900.00	-8,900.00	-100.0%
4230 Playground Repair (Playground Repair& Parts)	30.03	0.00	30.03	100.0%
<b>Total Grounds Repair (Grounds Repair)</b>	<u>2,836.43</u>	<u>9,122.13</u>	<u>-6,285.70</u>	<u>-68.91%</u>
<b>Grounds Supplies (Grounds Supplies)</b>				
4240 Sand (Sand)	190.35	32.03	158.32	494.29%
4250 Salt (Salt)	369.25	1,542.94	-1,173.69	-76.07%
<b>Total Grounds Supplies (Grounds Supplies)</b>	<u>559.60</u>	<u>1,574.97</u>	<u>-1,015.37</u>	<u>-64.47%</u>
<b>Landscaping (Landscaping)</b>				
4130 Dirt, Grass Seed, Straw (Dirt)	366.52	361.56	4.96	1.37%
4140 Mulch (Mulch)	321.78	1,306.63	-984.85	-75.37%
4150 Landscaping Stones (Retaining wall product)	1,054.85	46.08	1,008.77	2,189.17%
4160 Plants/Trees/Shrubs (Plants/Trees/Shrubs)	0.00	375.39	-375.39	-100.0%
4170 Tree Trimming (Tree Trimming)	527.50	6,900.00	-6,372.50	-92.36%
4180 Tru Green (Yard, Lawn, Tree, etc. Mainte)	2,832.69	723.97	2,108.72	291.27%
<b>Total Landscaping (Landscaping)</b>	<u>5,103.34</u>	<u>9,713.63</u>	<u>-4,610.29</u>	<u>-47.46%</u>
<b>Total 4000 Maintenance &amp; Repairs</b>	<u>49,981.81</u>	<u>37,724.75</u>	<u>12,257.06</u>	<u>32.49%</u>
4055 Contracted Labor	0.00	1,230.00	-1,230.00	-100.0%
<b>5000 Equipment</b>				
<b>5000 Equipment Purchases</b>				
5010 Small Power Equipment (Small Power Equipment)	3,232.52	5,240.57	-2,008.05	-38.32%
5015 Playground Equipment (Playground Equipment)	519.06	0.00	519.06	100.0%
5000 Equipment Purchases - Other	0.00	374.00	-374.00	-100.0%
<b>Total 5000 Equipment Purchases</b>	<u>3,751.58</u>	<u>5,614.57</u>	<u>-1,862.99</u>	<u>-33.18%</u>
<b>5000 Equipment Repair</b>				

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5001 General Equip Repair	1,323.34	2,410.45	-1,087.11	-45.1%
5002 Chevrolet Truck Repair	55.90	0.00	55.90	100.0%
5003 Bobcat Repair	0.00	191.76	-191.76	-100.0%
5000 Equipment Repair - Other	26.67	0.00	26.67	100.0%
<b>Total 5000 Equipment Repair</b>	<u>1,405.91</u>	<u>2,602.21</u>	<u>-1,196.30</u>	<u>-45.97%</u>
5000 Equipment - Other	1,291.30	0.00	1,291.30	100.0%
<b>Total 5000 Equipment</b>	<u>6,448.79</u>	<u>8,216.78</u>	<u>-1,767.99</u>	<u>-21.52%</u>
Bank Service Charges	-40.00	0.00	-40.00	-100.0%
Insurance Hazard	14,960.89	0.00	14,960.89	100.0%
Payroll (Payroll)				
Bookkeeper (Bookkeeper)	18,097.31	8,929.06	9,168.25	102.68%
FT Myron Ashford (Groundskeeper)	14,465.01	0.00	14,465.01	100.0%
FT Oscar Suggs (Groundskeeper)	21,502.99	0.00	21,502.99	100.0%
Groundskeeper (Groundskeeper)	0.00	15,209.68	-15,209.68	-100.0%
Groundskeeper MARC	976.24	1,091.59	-115.35	-10.57%
Health Insurance Reimbursement	3,138.54	0.00	3,138.54	100.0%
IRA/Pension	0.00	1,024.00	-1,024.00	-100.0%
Maintenance & Supervision (Maintenance & Supervision)	1,600.00	6,308.75	-4,708.75	-74.64%
Part Time Groundskeeper (Part Time Groundskeeper)	0.00	9,538.48	-9,538.48	-100.0%
Payroll Taxes (Payroll Taxes)	7,475.22	5,657.59	1,817.63	32.13%
PT Gaston Bradley (Part time seasonal groundskeeper)	792.00	0.00	792.00	100.0%
PT Robert Cunningham (Part time seasonal)	324.00	0.00	324.00	100.0%
<b>Total Payroll (Payroll)</b>	<u>68,371.31</u>	<u>47,759.15</u>	<u>20,612.16</u>	<u>43.16%</u>
<b>Total Expense</b>	<u>202,913.64</u>	<u>151,147.55</u>	<u>51,766.09</u>	<u>34.25%</u>
<b>Net Ordinary Income</b>	46,336.55	61,848.67	-15,512.12	-25.08%
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
<b>6000 Capital Expenditures</b>				
Parking Lots				
2017-2018	53,819.00	0.00	53,819.00	100.0%
<b>Total 6000 Capital Expenditures</b>	<u>53,819.00</u>	<u>0.00</u>	<u>53,819.00</u>	<u>100.0%</u>

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<b>Total Other Expense</b>	<u>53,819.00</u>	<u>0.00</u>	<u>53,819.00</u>	<u>100.0%</u>
<b>Net Other Income</b>	<u>-53,819.00</u>	<u>0.00</u>	<u>-53,819.00</u>	<u>-100.0%</u>
<b>Net Income</b>	<u><u>-7,482.45</u></u>	<u><u>61,848.67</u></u>	<u><u>-69,331.12</u></u>	<u><u>-112.1%</u></u>